

RFP responses built on your own evidence.

Every claim traceable to its page.

Pilot RFP ingests your company documentation alongside an incoming RFP, composes a requirement-by-requirement response with cited sources, and verifies each statement against the evidence before it reaches a reviewer. Your bid team receives a compliance matrix in Excel, a Word draft, a formatted PDF proposal and a management briefing deck, all produced on your own hardware.

Local by design

Inference runs on your own NVIDIA GPU through Ollama. Your documents never leave the machine.

Evidence-bound

No source, no sentence. Unsupported statements are removed and shown to the reviewer.

Four deliverables

Excel, Word, PDF and PowerPoint, generated together from a single run.

How it works

1 Index

Headings, tables and sections are detected and indexed for semantic and keyword retrieval. Performed once, then reused for every RFP.

2 Extract

Requirements are lifted from RFP tables or numbered clauses. You amend the list before any drafting begins.

3 Draft

Sub-queries and hybrid search feed an answer in which every statement carries a citation.

4 Check

Each statement is fact-checked, and compliance is set from verified evidence alone.

A drafted requirement, as your reviewer sees it

REQ-18 · Commercial · Must

Requirement. Provide the unit price in USD of the proposed 48-port switch for a quantity of 120 units, including 3 years of support.

✓ The 3-year support service for the NX-S4800 48-port switch is available.
Company profile and product catalogue PDF, page 4

Unit price in USD for 120 units was not found in the knowledge base. It is recorded as input needed rather than invented.

Needs review · Mandatory requirement not fully met

One row from the built-in sample company and sample RFP.

Built to say “I don’t know”

An RFP response is a commitment. These checks keep unsupported claims out of the draft and show your reviewer precisely what was removed, and why. They reduce errors; they do not eliminate them.

- **Every statement cites a source.** No source, no sentence.
- **Numbers must appear in the cited text.** Figures and technical terms are matched against the source passage.
- **A second model pass and a requirement check.** Statements are marked supported or unsupported. Evidence quotes must match the source word for word, roadmap language counts as not met, and limits are compared numerically.

Three review statuses

Ready for spot-check

Compliant, with no flags. Still verify it against the source.

Needs review

Partial or non-compliant, a mandatory gap, a figure not found in the sources, or statements removed by the checks.

No match: input needed

Nothing reliable in the knowledge base (price, lead time). A person supplies it.

Every response is a draft and must be reviewed by a person before submission.

Everything your bid team needs, generated together

XLSX

Compliance matrix

Compliance status, input needed, flags, removed statements and sources, with reviewer decision and notes columns. An Evidence sheet exposes every retrieved passage.

DOCX

Response draft

Point-by-point answers with citations. Missing information is highlighted in yellow. Switch citations off for a clean copy.

PDF

Technical Proposal

Cover page, contents, numbered sections, running header, page x of y, bookmarks and clickable contents.

PPTX

Management presentation

An opportunity review deck assembled automatically at the end of every run.

If the client supplied their own Excel matrix, upload it instead. Pilot RFP completes their file, preserves their layout and never overwrites cells they have already filled in.

Design the proposal before it is drafted

A five-step layout builder in the web interface lets you define the structure of the Technical Proposal yourself.

- Cover page with logo, accent colour and a live preview
- Optional cover letter and abstract
- Your own outline, up to four levels, reorderable by drag and drop
- Text, pictures, tables and requirement answers in any order
- Placeholders such as {company}, and a clean-copy mode without draft marks

Private by design

The language model runs locally through Ollama on your NVIDIA GPU. Your documents stay on your machine.

- The web interface listens on this computer only, behind a user name and password
- One workspace per client, so knowledge bases never mix
- Drafting stops if the company name is unset or the model is not on the GPU
- Scanned PDFs are refused, with the ocrmypdf command to repair them